

## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

## <u>Campus Recruitment - 2018 Passing Out Batch</u> <u>(Only For Unplaced Students)</u>

Company Code	18156		
Batch	2016 / 2017 / 2018		
Joining Date	Immediate		
Date of Campus	Will be informed later		
Time	Will be informed later		
Venue	Will be informed later		
Job Title	Associate – Operations (Escalation/TAM/Pricing/Allocation/CET)		
Eligible Degrees	B.Tech		
Eligible Branches	All Branches		
Eligibility Criteria	No % Criteria		
Location	Noida		
Compensation (CTC)	2.22 LPA + Incentives		
Roles & Responsibilities	<ul> <li>Understanding academic projects/assignments/tasks requirements and ascertaining appropriate price of each projects/assignments/tasks</li> <li>Understanding client's escalation, discussing the issues with experts and coming up with appropriate solution.</li> <li>Identifying suitable experts for each project, negotiating the pay with freelancers and facilitating allocation process.</li> <li>Point of contact for sales team and experts regarding pricing and allocation process respectively.</li> <li>Dealing with clients on chat/call in order to close stuck cases</li> <li>Maintaining healthy relationship with experts and facilitating timely delivery of projects Identifying expert's related issues, sharing feedback to them and escalating to TAM wherever required.</li> <li>Following up prospective freelancers with desired expertise and getting them on board.</li> <li>Ensuring efficient work engagement of hired experts.</li> <li>Identifying suitable experts for each project, negotiating the pay with experts and facilitating allocation process.</li> <li>Ensuring efficient work quality delivery by experts with proper audit/proofreading and overall evaluation of work on timely basis.</li> </ul>		
Other Desired Skills / Competencies	<ul> <li>Very good command over English.</li> <li>Excellent knowledge of the subject</li> <li>Punctual and ability to work within deadlines.</li> <li>Efficiency with internet browsing and internet researching skills.</li> <li>Good writing and analytical skills.</li> <li>Good Typing Speed – WPM – 20-35 words/minute</li> </ul>		

	<ul> <li>Strong academic background, Versatile with multiple subjects, Efficient in communication,</li> <li>Capable of understanding inside of projects/assignments, willing to listen and learn</li> <li>Capable to convince/express oneself efficiently,</li> </ul>	
Process	<ul> <li>Written Test</li> <li>F2F (Technical + HR Round)</li> <li>2- 3 Rounds of Interview</li> </ul>	
Documents Required	a. Campus ID Card b. College ID Card c. Passport Size colour Photos d. Photocopies of all Mark sheets e. Updated Resume f. A4 sheets for rough work g. Stationery items	: X, XII, UG (All Semesters) : Two in Numbers
How to Apply	Interested and eligible students 27 <sup>th</sup> June 2018 by 1:00 pm  CLICK HERE  Late entries will be automatically	need to apply on the link given below latest by

My Best Wishes are with you!

Dr. Ajay Rana Advisor